

 Workshop on Drafting Enforceable Contract Conditions March 24 – 28, 2025, 1<sup>st</sup> Run: Lagos & Port Harcourt September 15 – 19, 2025, 2<sup>nd</sup> Run: Lagos & Abuja For Tutor -Led Class: 9am – 4:30pm
 Workshop fee: N300, 000 per Participant For online: Delivery via Zoom
 Online course fee: N250, 000 per Participant Available for In-plant Training

700 U\$D for foreign Participants

### **Program overview**

An enforceable contract is a written or oral agreement that can be imposed in a court of law. If the law permits enforcement of a contract, execution of an agreement is the obligation of the assenting parties. To enforce means mandatory compliance with a contract. Contract law provides that contracting parties have a right to commitment and enforceability. Parties' mutually assenting agreement and signatory of a contract are obliged to adhere to the rules of contract law, by performing as promised. In this workshop on Drafting Enforceable Contract Condition, participants will learn the art of drafting enforceable contracts through hands-on practical exercises in the program.

#### For Whom:

This program is designed for decision-makers involved in drafting, reviewing and understanding contract terms, Contracts managers, Project & Procurement Professionals, In-house Legal Advisers, Engineers and other technical professionals who are required to prepare technical specifications or proposals.

### Learning Objective

At the end of the program, participants will be able to:

- explain why contracts are drafted in specific ways for legal enforcement in the law courts;
- list the legal principles behind contracts formats;
- explain what risks cannot normally be transferred;
- discuss how risks are transferred;
- carry out practical exercises on contract documents amendment to meet specific requirements in contracts including the use of special conditions;
- develop skills to draft and analyze enforceable contracts clauses;
- list and explain questions every enforceable contract should answer;
- learn first to negotiate the deal before structuring the contract documentation;
- draft clear and concise contract (reduce ambiguity in contracts);
- learn that contract is self-imposed court-enforceable legal obligations that is not contrary to public law; and
- list and explain explicit and implied terms of a contract.

### **Course Outline:**

### Day 1: Understanding Contract Conditions.

- Expressed and Implied Contractual Responsibilities.
- Notice Requirements including when waived.
- The Responsibilities of Contractor, Owner and Consultant on the Project
- What is "Fair and Reasonable"?
- How do Claims Arise? Legal Basis, how can these be reduced?

### Day 2: Contracting Methods and Associated Risks:

Letter Contracts

Human Capital Associates Global Consult Ltd is Accredited by Nigeria Council for Management Development (NCMD)

Lagos: Human Capital Associates Global Consult Ltd: Acme House 2nd Floor, Ogba Industrial Scheme, Ogba, Ikeja – Lagos Website: <u>www.hcaglobalconsult.com</u>: Email: <u>info@hcaglobalconsult.com</u>, <u>hcaglobalconsult@gmail.com</u> Tel: Office Lines: Mon – Fri| 8am-5pm|+234-8051365946, +234-7087578814 (Office Lines)

24/7 Lines: +234-8068933608 (WhatsApp), +234-8029170491 & +234-8145745664(WhatsApp) & +234-9112830607

- Material Purchases
- Labour Supply Contracts
- Service Contracts
- Package Deals, Turnkey Design Build,
- Traditional Single General Building Contractor or Engineering Contractor,
- Construction Manager Method,
- Phased Construction: Multiple-Prime Contractor, Fast Track Contracting.
- BOLT
- Technology Purchase and Consultancy Contracts
- Financial Risks on the different contracts.

### Day 3: Duties Responsibilities of the Parties to Project Contracts.

- Drafting Contracts Guidelines and Checklists
- Process of Contract Drafting;
- Elements of Effective Contracts
- Fundamental Policies and Values of Contract Law
- Sources of Contract Law
- General Writing Principles Applicable to Contract Drafting

   Using Defined Terms
- Available Standards Resources for the Drafting Professional

## Day 4: How Risks are transferred.

- What Risks cannot normally be transferred?
- Means of coordinating
- When Risk Transfer is Really Complete?
- Transferring Specific Risks:Co-ordination of Contractors on Site,
- No- Damage-For- Delay-Clause,
- Project Schedule,
- Liquidated Damages,
- Unforeseen Site Conditions,
- Variation Orders.
- Right to Terminate,
- Dispute Resolution,
- Keeping appropriate Records,
- Inspection of Works,
- Safety,
- Price Fluctuations,
- Exceptional Weather Conditions

### Day 5: Special Problems:

- Engineering-Contractor and Consultant Contracts
- Drafting Contracts Guidelines and Checklists
- Available Standards Resources for Drafting Professionals
- Case Studies on recent cases

### Training Methodology

Lectures, discussions, exercises, and case studies will be used to reinforce these teaching/learning methods.

### LOCATIONS

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogba, Industrial Scheme, Ikeja, Lagos, Nigeria

2 - Pearls Learning Hub, Plot 756, Opposite Divine Hand of God Ministry, Area 1, Garki, Abuja.

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

> Open Course Fee: N300, 000 In-plant Fee Negotiable

# WORKSHOP FEE:

N300, 000 per participant, VAT –N22, 500 Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance. Payment should be made into our Accounts: Account Name: Human Capital Associates Global Consult Ltd. Union Bank of Nig. PLC: Account No: 0097961537 First Bank of Nig. PLC: Account No: 2033683960 Keystone Bank Ltd.: Account No: 1007150325

For Booking / Enquiry, Call: 234-8051365946, 234-7087578814 24/7 Lines: 234-8068933608, 234-8029170491, 234-8145745664, & 234-9112830607

Human Capital Associates Global Consult Ltd is Accredited by Nigeria Council for Management Development (NCMD)

Lagos: Human Capital Associates Global Consult Ltd: Acme House 2nd Floor, Ogba Industrial Scheme, Ogba, Ikeja – Lagos Website: <u>www.hcaglobalconsult.com</u>: Email: <u>info@hcaglobalconsult.com</u>, <u>hcaglobalconsult@gmail.com</u> Tel: Office Lines: Mon – Fri| 8am-5pm|+234-8051365946, +234-7087578814 (Office Lines)

24/7 Lines: +234-8068933608 (WhatsApp), +234-8029170491 & +234-8145745664(WhatsApp) & +234-9112830607